

Overview

Paramount delivers solutions to retailers and financial institutions designed to meet the fast-evolving needs of consumers, whether it's convenient access to cash, delivering targeted marketing campaigns thru digital media or managing an ATM portfolio, we are ready with a comprehensive suite of products and services customized to meet the individual business requirements of each customer. Our focus is on providing the management and operational expertise used by the world's highest-profile and most influential banking and retail brands to provide remote financial access to their customers. Our business model concentrates on expanding our footprint with major merchant deployments through acquisitions and organic development while leveraging long-term contracts. Additionally, our plan involves substantially developing alternative ATM revenue sources and partnering with financial institutions on significant marketing and branding campaigns.

The finance group has an exciting opportunity for a M&A Analyst located at the Company's corporate headquarters in Lancaster, PA. This position will report to the Chief Financial Officer (CFO) and will be responsible for leading the economic modeling, forecasting, analysis and financial due diligence with the Company's merger and acquisition activities. A key focus of the role will be to interface with internal and external executives while project managing the financial deliverables of each transaction.

In the role, the incumbent will also interact regularly with other corporate functions and proactively assist sales and operational teams in performing data gathering. This position will provide the deal structure insight and key financial analytics to the CFO while reporting on performance indicators following the close of an acquisition. Additionally, the M&A Analyst will deep dive into financial models to ensure source data accuracy, drive cost optimization and develop reporting efficiencies. The successful candidate will effectively manage the financial reporting, organization and communication of numerous M&A opportunities at once in a fast-paced entrepreneurial environment.

Responsibilities

Financial Planning and Reporting

- Perform initial stages of financial and operational data gathering working directly with sales lead along with acquiring executive and finance teams
- Analyze financial statements, transaction details, customer contracts and other important organization data to identify favorable and negative factors that may impact key performance indicators of the deal structure
- Lead M&A transaction evaluation, assessments and presentation by producing detailed financial models and analysis that will enable the executive team to make critical go/no go decisions
- Assist in providing post-acquisition tracking to Company leadership by comprising business plan to actual reviews and other relevant analysis related to executed M&A activity
- Monitor M&A environment and internal processes with continuous improvement mindset to enhance productivity, quality and consistency of the Company's acquisition process and associated reporting tools

Project Management

- Establish work stream for each transaction leveraging both internal and acquiring party resources to execute all relevant processes, events and reports through the M&A lifecycle
- Work closely with external legal counsel to develop term sheet, asset purchase agreements and other relevant documentation required by the Company and acquired parties
- Organize the final M&A transaction documentation of internal approvals, agreements and work with accounting to fund the transaction
- Serve as primary Company resource with M&A activity, keeping organized and detailed tracking of various versions of communication and documentation

Candidate Profile & Requirements

The holder of this role is expected to operate at the highest standards of individual and corporate integrity, honor all commitments made while taking personal responsibility for actions/results. The candidate must foster an environment that encourages our core values of excellence, partnership, professionalism and commitment to results through teamwork. Our organization promotes leadership that inspires full participation of all employees combined with a foundational belief in continuous career development.

Position Requirements

Education: Bachelor's Degree in Finance or Accounting. MBA preferred but not required.

Candidate Profile:

- 5+ years in finance role primarily focused on financial modeling, forecasting, financial analysis and/or business analytics
- Experience with M&A activity
- Advanced knowledge of Excel with history of developing financial models and ad hoc analysis
- Proficient oral and written communication skills, including presentation skills
- Strong business acumen and analytical mindset
- Experience working in a fast-paced, entrepreneurial operation
- Leadership gravitas and exceptional communication skills
- Superior attention to detail and organization
- Ability to work seamlessly with leaders at multiple levels of the organization

Results Orientation: Exhibits a compelling drive for accomplishing goals and conveys a strong sense of urgency. Raises difficult issues with others in a candid, straightforward manner. Must take initiative, be assertive and be able to effectively manage multiple priorities. Displays initiative and commitment in solving problems, for example, obtaining root-cause explanation for variances and presenting direction

Build Business Partnerships: Displays loyalty to management and the organization. Operates comfortably through influence and has excellent communication skills in persuading and building commitment. Readily connects with others both internally with all levels of co-workers and externally with customers/suppliers.

Strategic and Execution Capabilities: Navigates confidently and effectively in ambiguous situations and complex environments. Is able to be simultaneously involved in the details of the business as needed while also staying focused on the big picture. Maintains awareness of situations or changes in the business and reflects in the operational support, analysis or accounting decisions before variances occur or operations raises concern.

Interpersonal Acumen: Holds to well-articulated core values and expects the same behavior of others. Demonstrates unwavering integrity. Has a pragmatic sense for how to effect organizational change and is sensitive to different levels of employment within the Company.